



Cocal do Sul, January 22th, 2020

TO,

Luis Alejandro Sanchez Hernandez

Fluid Control Mexico

Carretera Federal Veracruz-Xalapa Km, 94 lote 16 y 17, Colonia Tejeria

Código Postal 91697, Veracruz, Mexico

REPRESENTATION LETTER

We, CMC Tecnologia Ltda (CMC), a manufacturer and sales organisation duly organized under the laws of BRAZIL, and having its principal place of business at AVENIDA ROBERTO GALLI 1220 – COCAL DO SUL – SC – BRAZIL, hereby appoint the company Fluid Control Mexico, having its principal place of business at Carretera Federal Veracruz-Xalapa Km, 94 Lote 16 y 17, Colonia Tejeria, Código Postal 91697, Veracruz, Mexico, to be our distributor for promotion, marketing and sales of CMC Tecnologia Ltda – in the Mexican territory, for the incoming auctions period of 2020/2021.

Products within the scope of this letter:

=> Floater and Buoys for Mooring Hawsers for oil & gas operations (main focus);

=> Camlocks

=> General antiwearing parts and machined products for the OFFSHORE Industry;

The agent agrees to purchase and resell the CMC products in the territory of Mexico.


The agent shall not represent or sell any similar products which compete with those listed above.

This letter will be valid for a period of 02 (two) years and may be cancelled anytime by either party upon a 45 days written notice to the other part.

Daniel Stainer

Operation Manager

CMC Tecnologia Ltda

CMC TECNOLOGIA LTDA.

DANIEL STAINER
Sócio Gerente

CMC Tecnologia Ltda

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